GENEDGE recently asked for feedback from the Virginia manufacturing community on the impact that the COVID-19 pandemic is having on their businesses.

Our findings presented in the chart below indicate that most manufacturing businesses have been incorporating increased cleaning and sanitizing, practicing social distancing, and restricting employee travel as well as visitors entering their facilities. It is also worth noting that half of those manufacturers surveyed have experienced interruptions in their supply chains in addition to just under half being able to maintain production.

*Open-ended responses are on the back page.
Open-Ended Questions & Responses

**Question 3 - How is the company managing safe social distancing?**

- **Cleaning Practices:** Cleaning has been increased for high-traffic areas in addition to regular scheduled cleaning.
- **Social Distancing On-Site:** Various types of on-site social distancing are being implemented such as staggering shifts, limiting number of employees in a facility, staggering breaks, and reducing seating in common areas.
- **Restrict People Coming In:** Companies are restricting visitors, including vendors and drivers, to their facilities with some stopping all outside access.
- **Restrict In-Person Meetings:** In-person customer contact and sales calls have been eliminated or reduced to essential contacts only or by a specific number of people.
- **Cleanin/ Sanitization:** Access to more cleaning products is needed and overall facility sanitization.
- **Business Fluidity:** Companies are trying to keep business flowing and as normal as possible.
- **Layoff:** Companies are implementing temporary furloughs.
- **If You Are Sick:** Employees that are exhibiting symptoms or do not feel well are encouraged to stay home and paid leave is provided for 1-3 weeks depending on company.
- **PPE:** One company is using personal protective equipment in operations.
- **No Assistance Needed:** Quite a few companies are not in need of assistance at this time.
- **Production Shifts to Meet PPE Needs:** Where capacity is available for producing critical supplies, connections to programs are needed.

**Question 15 - What kind of assistance would be most valuable to you right now?**

- **Financial Assistance:** Financial assistance is greatly needed with an emphasis on loans.
- **Information/Guidance:** Guidance and information from health officials, on PTO and FMLA policies, using SBA programs, and maintaining business continuity is greatly needed.
- **Miscellaneous:** 1) Support the President, 2) Dictate lock-downs county-by-county, 3) Provide good estimates of how long this will last.